

Job Title: Head of Corporate Finance

Reporting to: Chief Executive Officer

Location: London, some remote working possible.

Salary: Competitive depending on experience + Bonus + Options + Benefits

The Company

EMV Capital Ltd (EMVC) is a London-based award-winning VC company, focused on the industrials, sustainability and healthcare sectors, with investments in the UK and internationally. EMVC is a subsidiary of NetScientific PLC, an AIM-listed active holding company, with 17 portfolio companies.

NetScientific: invests in, develops, commercialises and aims to realise returns from life sciences/healthcare, sustainability and technology companies; leverages trans-Atlantic relationships and global opportunities to deliver shareholder value.

EMVC's investment practice works alongside other parts of the business to develop winning investment solutions for EMVC's portfolio companies, from pre-Series A through to growth stages. The corporate finance has so far grown organically, and includes an EIS practice, family office practice as well as working with Corporate VC and VCs internationally

About the role:

We have a fantastic opportunity for a Head of Corporate Finance to join our growing team, and lead the development of EMV Capital's corporate finance practice. In this role you will oversee the internal fund-raising team and lead on fundraising strategies, continue to build the processes for a growing corporate finance practice, as well as build and nurture new and existing investor relationships. You will be responsible for refining and implementing the strategy and framework, lead the development of appropriate processes, as well as providing a compelling investor relations roadmap.

Requirements and Key Competencies:

- Drive the growth of EMV Capital's corporate finance practice
- Develop and drive a strategic framework for assessing, creating and resourcing alternative investment strategies
- Promote and drive awareness of EMVC
- Build a strong pipeline of potential investors, investor loyalty and external relationships
- Internal management: coach, mentor and develop the team
- Work with the leaders in the group, in particular the deal flow/research team to source and execute opportunities
- Co-ordinate due diligence, transaction execution and closing of deals
- Ensure regulatory and compliance adherence
- Collaborating with the investment team and relevant stakeholders to build and deliver public materials, presentations, decks, deal sheets, DDQs, press releases and investor reports/ events
- Industry networking/marketing/conferences

Experience and Desirable Skills

- A degree in Business, Finance or Accounting or another appropriate discipline
- Have worked in a recognised brokerage or corporate finance firm in a leadership position
- Have a deep network of professional contacts, such as family offices, HNWs/UHNWs and private investment firms
- Extensive experience of raising capital, preferably for companies in EMV Capital's areas of focus (i.e. healthcare, industrials, sustainability)

- Self-starter and an ability to manage time, resources and projects in a fast-growing company
- Strong, positive internal and external relationship skills, and ability to engage at all levels
- Technically adept and able to understand private markets deals in depth
- Excellent analytical, presenting, interpersonal and written communication skills
- Must be able to perform in a high pressured environment and meet tight deadlines